

WORK WITH US!

THE 7 STEP PROCESS FOR WORKING WITH ABSOLUTELY CUBA

1

Check out our website and social media to make sure our style matches yours. If you think we align, go to the next step!

2

Via [our website](#), submit a contact form which details the experience your clients are looking to have. No detail is too small. We want to hear everything!

3

Once we've received your responses to the planning questionnaire, we'll review your answers to make sure we have everything we need. From there we get to work. You can expect a proposal within 3-5 business days.

4

After receiving your proposal, take a moment to review it with your client. We will follow up with you in about a week to see if you have any feedback. From there we can implement any revisions you may have. Once we are clear on the changes, you can expect a final draft within 3 business days.

5

To book, we require a 25% deposit. No accommodations will be booked or services held until payment is received. You will be invoiced for your deposit one (1) day after confirming your itinerary. Payment can be made directly on that invoice. Final balance will be due 60 days prior to departure. If travel is set to commence within 60 days, full payment is required at the time of booking.

6

Absolutely Cuba is a paperless company. All documents are e-documents. Documents relevant to travel will be added to your itinerary by 30 days prior to travel.

7

15% commission will automatically be included in all packages. If you prefer a net rate, please advise. Commissions will be paid out by bank transfer or certified check after client travel is concluded. Commissions are paid out on the 15th and 30th of each month and within 30 days of the completion of travel.



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ABSOLUTELY CUBA REWARDS REFERRALS

We appreciate your referrals! Nothing is more valuable than the good word of a good travel agent. We reward agents who share Absolutely Cuba with their clients. Here's how it works:

- Refer a booking to Absolutely Cuba and you'll earn \$100 per traveler traveling on confirmed referral booking.
- Refer more than three (3) bookings to Absolutely Cuba and you'll receive \$125 per traveler per confirmed referral booking.
- Refer more than eight (8) bookings to Absolutely Cuba and you'll receive \$150 per traveler per confirmed referral booking.

Referral payments will be paid out by bank transfer or certified check after client travel is concluded. Commissions are paid out on the 15th and 30th of each month and within 30 days of the completion of travel.



Absolutely Cuba is a travel concierge service for people traveling to the island of Cuba. We curate authentic, immersive, and memorable experiences that reflect the true essence of the island. Our trips are unique because they are planned from a local – not a tourist, perspective. With Absolutely Cuba, excellence and professionalism, passion and personalization mark every step of the travel planning process.

Travel Cuba with us.

Absolutely Cuba
A Destination by Danielle Company

www.absolutelycuba.com

